



# GALAXY

## **NEWS RELEASE**

### **XIPLINK and GALAXY BROADBAND COMMUNICATIONS PARTNER TO BRING CUSTOMERS ENHANCED PERFORMANCE, RELIABILITY AND USER EXPERIENCE!**

**MONTREAL, QC – July 22, 2020 – XipLink**, a Montreal based manufacturer of WAN acceleration and optimization technologies, announced an exciting partnership with **Galaxy Broadband Communications** of Mississauga, ON. These two market leaders have combined forces to provide unparalleled performance, customer experience and reliability by integrating **XipLink XipOS** optimization software into the **Galaxy** Multi-Satellite, Microwave and LTE Hybrid Networks.

**Galaxy** is Canada's premier remote communications specialist supplying leading industries with WAN, LAN, Point to Point microwave and VoIP over satellite; including PBX services, Firewall and managed services, all integrated through their Network Operations Center and Teleport in Mississauga, ON. "Since embedding **XipLink's** virtual software into our servers, our customers are seeing increases of 30% more uplink capacity, plus 3 times faster downloads" states James Derwinsky, COO of **Galaxy** Broadband Communications. "We are impressed with the affordability and performance improvement our customers are experiencing. Our ability to integrate XipLink software into current solutions dramatically contributes to the ROI for our clients using **Accelerator Pro Service**. Integrating the **XipLink** technology into our networks is a game changer!" comments Derwinsky.

**XipLink** compliments and enhances **Galaxy's** already superior communication services with WAN acceleration and optimization to provide their customers in remote, sometimes, extreme remote locations, the same voice and data service they have come to expect in their home or office. "**XipLink** is excited about this new relationship that will expand our distribution, exposure and customer base across Canada," says Jack Waters, CEO, **XipLink**. "**XipOS** offers multi-layer compression, acceleration and QoS for all HTTP/TCP/UDP or any IP traffic type so will benefit all of **Galaxy's** customers that align perfectly to our core markets," Waters added.

### **About XipLink**

**XipLink** is the leading independent global technology provider for wireless link optimization using standards based SCPS protocol acceleration, streaming data compression and Internet optimizations to deliver a better wireless experience over stressed communication links. **XipLink** is a privately-owned company with headquarters in Montreal, Quebec (Canada), integration facilities in Ashburn, Virginia (USA) and field personnel worldwide. Please visit [www.xiplink.com](http://www.xiplink.com)



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## **About Galaxy Broadband Communications Inc.**

For over 28 years **Galaxy Broadband** has been a leading North American provider of Enterprise satellite networks and services focused on delivering high quality commercial grade services to oil and gas, mining, construction, and Government markets in Canada. **Galaxy** provides solutions ranging from fully managed voice and data networks to sophisticated network managed services that control hundreds of users in camps, and remote offices. For more information, please visit [www.galaxybroadband.ca](http://www.galaxybroadband.ca)

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